



ACME ENTERPRISES LIMITED

CASHFLOW FORECAST

Prepared 9 January 2019

CONTENTS

Executive Summary.....	3
Assumptions - Forecast - Jan 2019.....	4
Profit and Loss Budget - Forecast - Jan 2019.....	5
Balance Sheet Budget - Forecast - Jan 2019.....	6
Balance Sheet Chart Gallery - Forecast - Jan 2019...	7
Cash Forecast - Forecast - Jan 2019.....	8
Cash Forecast Chart Gallery - Forecast - Jan 2019...	9

Highlights

1. General Overview

Based on this forecast a 50k start-up loan will be sufficient to provide working capital for the business and allow you to trade whilst taking minimising stress from worrying about cashflow.

2. Trading Inflows

If you can apply effective marketing and sales to grow sales by 5k per month then you should succeed in turning a profit in year one and develop a good base for the business moving forward.

3. Trading Outflows

Keeping an eye on your expenses and ensuring that your gross profit after six months more than covers your fixed overheads will be crucial to maintaining positive cash flows.

4. Overall Cash Flow

Based

Assumptions

1. Market Conditions

This forecast is based on the sales forecast you have advised us is achievable given current market conditions. We have scaled it back a bit to allow for a potential downturn in market conditions but your market is experiencing strong growth at present and this is likely to continue.

2. People

This forecast is built on you operating the business alone, if the scale gets bigger than what you can handle then we would need to add in some wages to account for this. You might even want to consider providing a market wage for yourself for the role you are doing so you can see the "true" profit of the business.

3. CAPEX

We have added in new computer purchases in 3 stages based on what we discussed.

Assumptions

The assumptions listed below relate to the Forecast - Jan 2019 for ACME Enterprises Limited.

This forecast is from 1 Jan 2019 to 31 Dec 2019. Actuals were used up to 31 Dec 2018.

The following settings have been used for this forecast:

- GST basis is Payments
- GST period is 2 Months
- Cash forecast is GST Inclusive

Profit and Loss Forecast

Income Tax Rule

Losses brought forward were \$0.00. Income Tax Rate of 28% was applied to create the income tax expense.

Payment Profiles

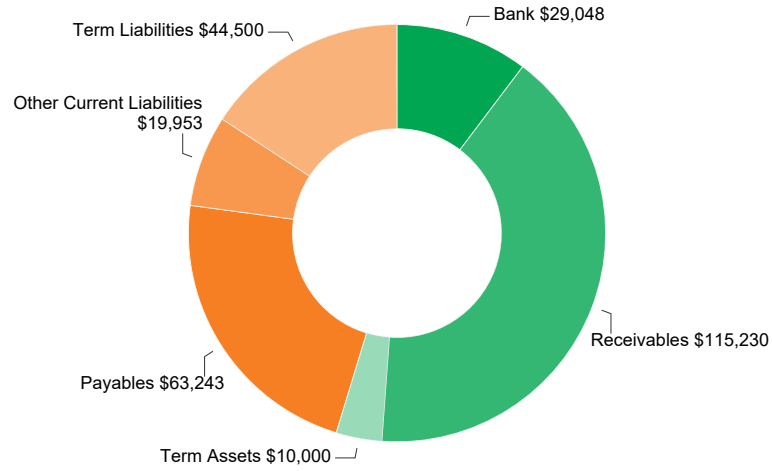
The profiles that best reflects when Revenue and Expenses will be deposited into the bank account are as follows:

Rules	Current	+30 days	+60 days	+90 days
Revenue Rules				
Revenue	100%	0%	0%	0%
Trading Revenue	0%	60%	30%	10%
Cost of Sales Rules				
Cost of Sales	0%	100%	0%	0%
Expense Rules				
Expenses	0%	100%	0%	0%

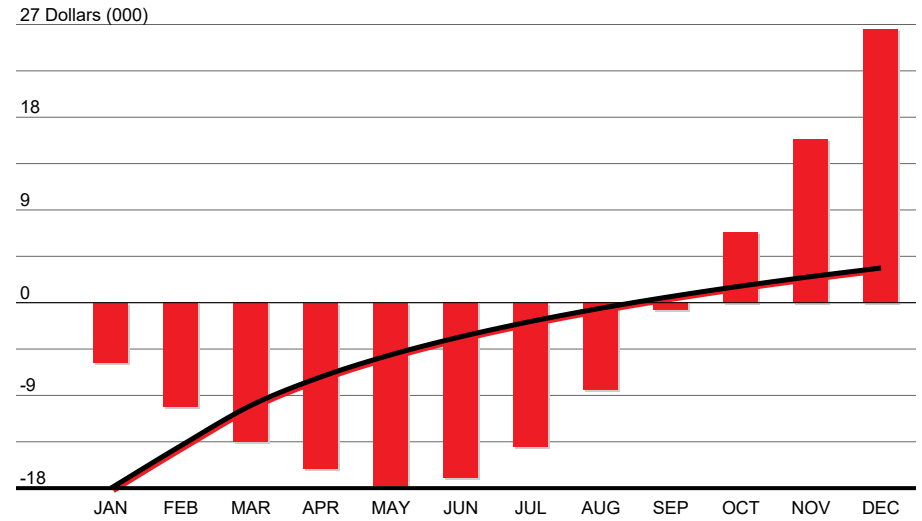
	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Total
Revenue													
Sales	0	5,000	8,000	11,000	14,000	22,000	30,000	38,000	46,000	54,000	62,000	70,000	360,000
Total Revenue	0	5,000	8,000	11,000	14,000	22,000	30,000	38,000	46,000	54,000	62,000	70,000	360,000
Cost of Sales	0	3,500	5,600	7,700	9,800	15,400	21,000	26,600	32,200	37,800	43,400	49,000	252,000
Gross Profit	0	1,500	2,400	3,300	4,200	6,600	9,000	11,400	13,800	16,200	18,600	21,000	108,000
GP%	0.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%	30.0%
OPEX	5,800	5,820	5,830	5,840	5,850	5,885	5,921	5,956	5,991	6,027	6,062	6,098	71,080
NOPBT	-5,800	-4,320	-3,430	-2,540	-1,650	715	3,079	5,444	7,809	10,173	12,538	14,902	36,920
Net Profit Before Tax	-5,800	-4,320	-3,430	-2,540	-1,650	715	3,079	5,444	7,809	10,173	12,538	14,902	36,920
Net Profit	-5,800	-4,320	-3,430	-2,540	-1,650	715	3,079	5,444	7,809	7,519	9,027	10,729	26,582

	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19
Accounts Receivable	0	5,750	11,500	16,905	22,080	33,005	46,230	60,030	73,830	87,630	101,430	115,230
Bank Accounts	50,000	37,155	29,465	23,145	20,495	14,795	11,180	10,809	12,068	15,782	19,615	29,048
Total Current Assets	50,000	42,905	40,965	40,050	42,575	47,800	57,410	70,839	85,898	103,412	121,045	144,278
Term Assets	5,000	5,000	5,000	5,000	7,500	7,500	7,500	7,500	7,500	10,000	10,000	10,000
Total Assets	55,000	47,905	45,965	45,050	50,075	55,300	64,910	78,339	93,398	113,412	131,045	154,278
Accounts Payable	12,345	10,640	13,065	15,490	20,790	24,390	30,866	37,341	43,816	53,167	56,767	63,243
Other Current Liabilities	-1,545	-2,115	-2,550	-2,850	-975	435	990	3,000	4,275	7,919	13,425	19,953
Total Current Liabilities	10,800	8,525	10,515	12,640	19,815	24,825	31,856	40,341	48,091	61,086	70,192	83,196
Term Liabilities	50,000	49,500	49,000	48,500	48,000	47,500	47,000	46,500	46,000	45,500	45,000	44,500
Total Liabilities	60,800	58,025	59,515	61,140	67,815	72,325	78,856	86,841	94,091	106,586	115,192	127,696
Net Assets	-5,800	-10,120	-13,550	-16,090	-17,740	-17,025	-13,946	-8,502	-693	6,826	15,853	26,582

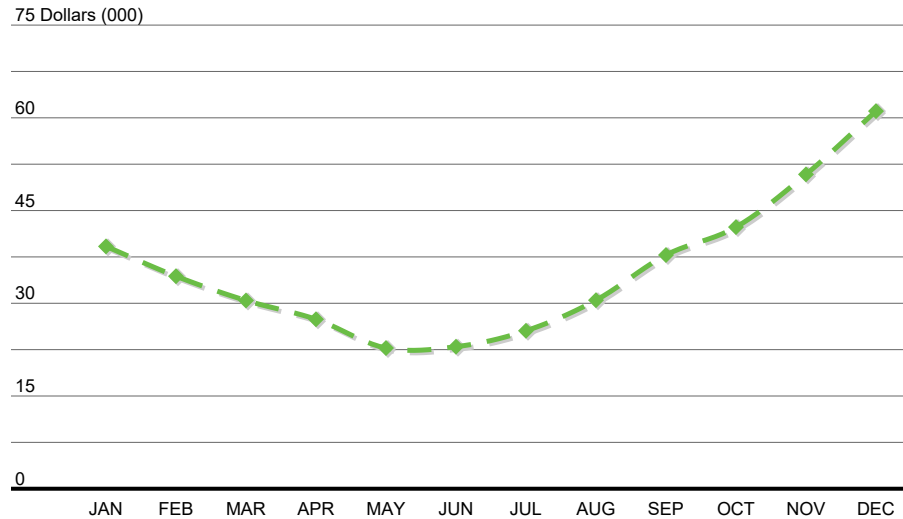
BALANCE SHEET COMPONENTS - as at 31 Dec 2019



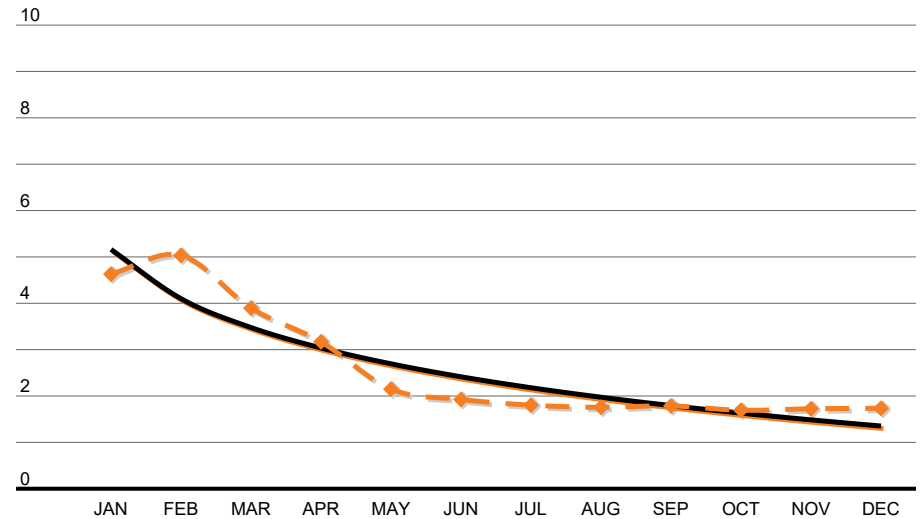
EQUITY TREND



LIQUIDITY MONITOR

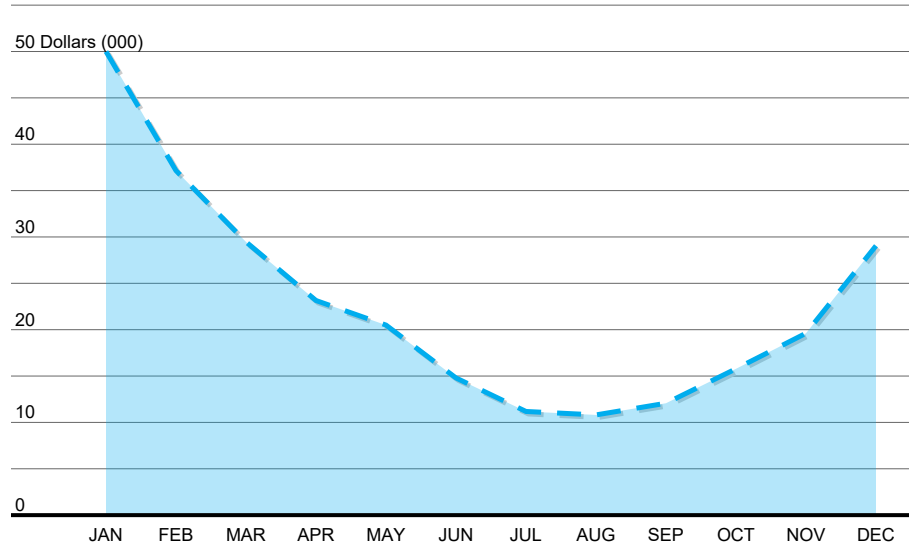


CURRENT RATIO TREND

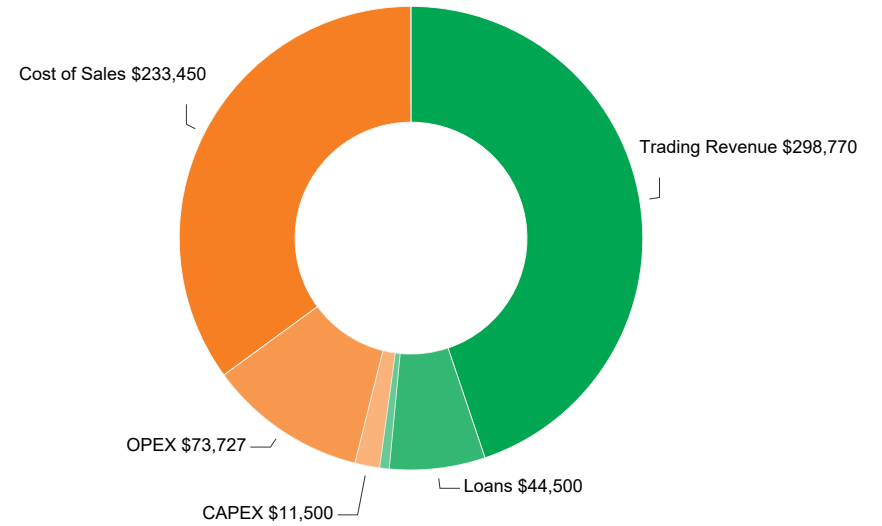


	Jan 19	Feb 19	Mar 19	Apr 19	May 19	Jun 19	Jul 19	Aug 19	Sep 19	Oct 19	Nov 19	Dec 19	Total
Sales	0	0	3,450	7,245	10,925	14,375	21,275	29,900	39,100	48,300	57,500	66,700	298,770
Operating Inflows	0	0	3,450	7,245	10,925	14,375	21,275	29,900	39,100	48,300	57,500	66,700	298,770
Cost of Sales	0	0	4,025	6,440	8,855	11,270	17,710	24,150	30,590	37,030	43,470	49,910	233,450
Total COS	0	0	4,025	6,440	8,855	11,270	17,710	24,150	30,590	37,030	43,470	49,910	233,450
OPEX	0	6,595	6,615	6,625	6,635	6,645	6,680	6,716	6,751	6,786	6,822	6,857	73,727
Total OPEX	0	6,595	6,615	6,625	6,635	6,645	6,680	6,716	6,751	6,786	6,822	6,857	73,727
Operating Outflows	0	6,595	10,640	13,065	15,490	17,915	24,390	30,866	37,341	43,816	50,292	56,767	307,177
Net Operating Flow	0	-6,595	-7,190	-5,820	-4,565	-3,540	-3,115	-966	1,759	4,484	7,208	9,933	-8,407
Other Current Liabiliti	0	0	0	0	2,415	1,215	0	1,095	0	-270	0	0	4,455
Term Assets	0	-5,750	0	0	0	-2,875	0	0	0	0	-2,875	0	-11,500
Term Liabilities	50,000	-500	-500	-500	-500	-500	-500	-500	-500	-500	-500	-500	44,500
Non Operating Flow	50,000	-6,250	-500	-500	1,915	-2,160	-500	595	-500	-770	-3,375	-500	37,455
Opening Balance	0	50,000	37,155	29,465	23,145	20,495	14,795	11,180	10,809	12,068	15,782	19,615	0
Net Cash Flows	50,000	-12,845	-7,690	-6,320	-2,650	-5,700	-3,615	-371	1,259	3,714	3,833	9,433	29,048
Closing Balance	50,000	37,155	29,465	23,145	20,495	14,795	11,180	10,809	12,068	15,782	19,615	29,048	29,048

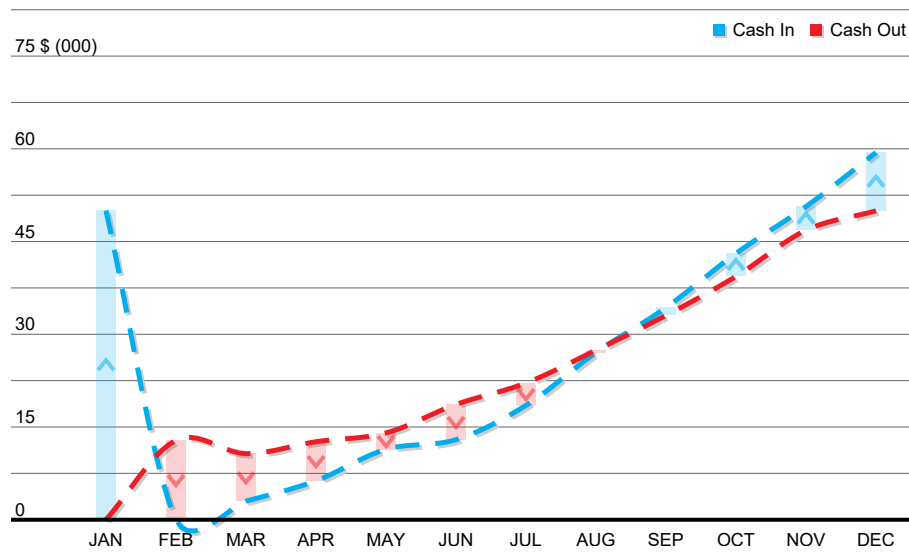
CASH ON HAND FORECASTS



FORECASTED CASHFLOW



FORECAST CASH IN AND OUT



FORECAST CASH MOVEMENTS

